



Quantum Leap Performance Programs™

Quantum Leap Performance Programs deliver a variety of evidence-based, experiential learning workshops designed to create a sustainable shift in perspective with our clients. Our approach integrates the constructs of Emotional Intelligence, Behavioral Economics, Neurophysiology, Psychology, Adaptive Coaching™, and Equine Assisted Learning methodologies, allowing people to “get off the dance floor and into the balcony”. This experience enhances self-awareness, builds emotional resiliency, cultivates emotional engagement, kindles empathy, and improves non-verbal communication. This results in empowering our clients with a newfound ability to authentically connect and motivate themselves and others in a positive, non-coercive manner. The benefits include improvements in leadership, team cooperation, presence, interpersonal engagement, creativity, and fresh approaches to solving the challenges businesses and institutions face through the development of sustainable, authentic relationships.

Transformational Leadership
An Experiential Learning Workshop For Exceptional Leaders




www.performtransformation.com
(941) 485-7428

© Performance Transformation, LLC, 2010. All Rights Reserved.

Our Transformation Leadership workshops are designed for executives and aspiring leaders looking to enhance their impact on organizational and personal success. The workshop emphasizes the role of Emotional Intelligence in authentic leadership and provides a set of easy-to-use tools ensuring lasting results. The curriculum also explores the impact Behavioral Economics can have on business strategy and organizational performance. Most importantly, the work enhances self-awareness and presence, enabling leaders to fully engage their associates, customers, and colleagues through cooperative, non-coercive methodologies, dramatically improving productivity throughout their organization. The program can be customized to address specific issues and challenges an organization may be facing.

Team Engagement for Breakthrough Performance
An Experiential Learning Program For Creative Knowledge Workers





www.performtransformation.com
(941) 485-7428

© Performance Transformation, LLC, 2010. All Rights Reserved.

Team Engagement for Breakthrough Performance is designed as a cognitively and emotionally engaging program for creative knowledge workers. Team building is not a game, and this workshop cultivates transformational perceptions of our selves and how we perceive those around us. A powerful alternative to team building games, events, and ropes courses, this workshop delivers experiences and lasting tools that dramatically improve cooperation and team creativity in the creation and delivery of intellectual property, technology, and customer engagement. As with all of our programs, the curriculum can be customized to fit teams of engineers, scientists, clinicians, or marketing professionals. The workshop can accommodate both small and large teams in single day or multi-day workshops.

Quantum Leap Performance Programs™

Igniting Breakthrough Sales
An Experiential Learning Workshop For Exceptional Sales Professionals



PERFORMANCE
TRANSFORMATION, LLC

www.performtransform.com
(941) 485-7428

© Performance Transformation, LLC, 2010. All Rights Reserved.

The Igniting Breakthrough Sales workshop is specifically designed for highly motivated sales professionals. This “real world” program emphasizes the importance of authentic presence, building trust, and the role Emotional Intelligence plays in accelerating successful sales cycles. The workshop also explores the significance of Behavioral Economics in how people actually make economic decisions. This knowledge enables sales professionals to quickly engage prospects on both a cognitive and emotional level, improve their positioning, and discern between a true prospect and buying influences, greatly enhancing close rates. The tools allow sales people to focus on customer-centric value creation resulting in greater wallet-share, customer loyalty, and sustainable profitability.

The Emotionally Resilient Nurse
An Experiential Learning Workshop For Cultivating Emotional Intelligence, Engagement, Connection, and Balance In Nursing



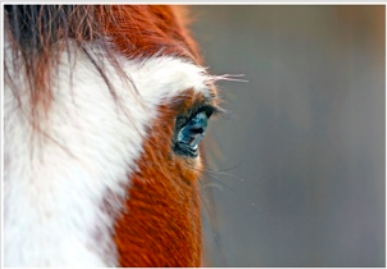
PERFORMANCE
TRANSFORMATION, LLC

www.performtransform.com
(941) 485-7428

© Performance Transformation, LLC, 2010. All Rights Reserved.

The Emotionally Resilient Nurse workshop is an evidence-based program built upon research into more than twenty-five peer-reviewed publications on the importance and impact of emotional intelligence in nursing. The workshop is designed to build emotional resilience in nurses, helping to reduce burn-out, absenteeism, and turnover while delivering authentic empathy by maintaining healthy, professional boundaries. The program benefits institutions by reducing the cost of turnover, improving clinical team and patient/patient family communication and engagement, and contributing to positive patient outcomes. The tools enable nurses to care for themselves as they care for others, greatly enhancing patient satisfaction and positive family interactions and improving the competitive positioning of the institution within the community.

The Reflective Journey
An Experiential Learning Workshop For Social Entrepreneurs



PERFORMANCE
TRANSFORMATION, LLC

www.performtransform.com
(941) 485-7428

© Performance Transformation, LLC, 2010. All Rights Reserved.

The Reflective Journey workshop is designed for Social Entrepreneurs seeking to align their passion for business with their passion for positive change. The program is specifically aimed at cultivating the myriad skill sets necessary for successful entrepreneurship while holding the space of authentic intention. The workshop includes Terry Murray’s strategic planning expertise which has generated more than \$1 billion in market capitalization growth throughout his career. It also explores the Angel Investor sector, positioning for capital funding, and the cultural migration start-ups experience on their way to market. The program emphasizes Emotional Intelligence, leadership, team building, and the impact Behavioral Economics can have on all aspects of the entrepreneurial endeavor.

Quantum Leap Performance Programs™

Adaptive Strategy Workshop

Innovative Strategic Planning for Flourishing Preferential Advantage



© Performance Transformation, LLC, 2010. All Rights Reserved.

(941) 485-7428

The Adaptive Strategy workshop is delivered in a retreat setting and is designed to eliminate self-limiting thought processes in the creation of innovation, breakthrough strategies. Based upon Terry Murray's experience in delivering in excess of forty strategic plans resulting in more than \$1 billion in market capitalization growth, this workshop is aimed at organizations seeking to "change the game" in their competitive markets. Moving away from simply creating a *continuous, competitive advantage*, this workshop incorporates the constructs of Behavioral Economics and Emotional Intelligence in the creation of adaptive, nimble strategies capable of engaging employees, investors, stakeholders, and customers in a powerful, emotionally captivating manner.

Warriors In Transition Workshop

Charting a Course for Successful Returns, Reunions, and Reintegration



© Performance Transformation, LLC, 2010. All Rights Reserved.

(941) 485-7428

The Warriors in Transition workshop was co-created by Linda Kohanov and Terry Murray to assist the veterans of Iraq and Afghanistan, their families, and caregivers navigate the emotionally complex landscape they face in their return to life in the United States. Recently commended by General David Petraeus, Commander, Central Command, the program is delivered free of charge to the young men and women that have risked so much to maintain our security and our way of life. Many of our veterans experience poly-traumatic injuries, both physical and emotional (i.e. traumatic brain injury coupled with Post-Traumatic Stress Disorder) which inhibit their ability to return to the lives they left behind. This program is delivered in partnership with Quantum Leap Farm, Odessa, FL, and at the Epona Center, Vail, AZ.

Women In Transition Workshop

Charting a Course for Successful Returns, Reunions, and Reintegration



© Performance Transformation, LLC, 2010. All Rights Reserved.

(941) 485-7428

The Women in Transition workshop was developed upon request by the Pinellas County Sheriff's Office, Dept. of Corrections to assist women transitioning from incarceration to life on the outside. It is a part of their substance abuse and support program which is integral to the release requirements of many of the women that are paroled from the Pinellas County Jail. The workshop emphasizes the role of Emotional Intelligence and self-awareness as these women make this challenging journey. It is designed to deliver simple-to-use tools that will enable them to navigate the many challenges they face in returning to the environment that, in many cases, led them to arrest and imprisonment. Often the first time many of these women have encounter horses, it offers a powerful opportunity for self reflection and exploration.